



Grantwriter's FastTrack Essentials: FAQs

Who is the program for?

The program was designed for you if:

- You have grantwriting responsibilities as a nonprofit development or program staff member, volunteer, or board member
- You are a beginning/intermediate grantwriter
- You have strong writing skills and want to explore the world of grantwriting

How is the Grantwriter's FastTrack program unique?

- The FastTrack Program does not just deliver one-size-fits-all group training (available in other places). Rather, it is customized to the group's specific interest areas and schedule; you will help shape the group's experience. Topics unique to individuals can be discussed in your one-on-one laser sessions.
- Working with a small group of colleagues from your organization will build your individual and organizational capacities in a shared experience.
- The FastTrack Program gives you the chance to learn from others' successes and challenges ("case studies"), as well as practice providing analytical feedback. Your insights will add value to the group discussion and hearing others' different perspectives will add to your own learning process.
- There will be lots of interaction and Q&A (by phone and Facebook group), so the program will not be like many of the static online trainings you may know about.
- Although participants will not be "graded" per se, those completing the program will get a Certificate of Completion. An end-of-program assessment of your performance and ways to improve/next steps will be available upon request.

What topics will be covered?

Check out the [List of Topics](#). Topics not discussed in the group can be addressed in your individual laser sessions.

What if I can't make all of the group conference calls?

If, for some reason, you are unable to join a live group call or two, you will be able to ask questions via our private Facebook page. You will also want to listen to the recordings of the calls. Your 60

minutes of private “laser” coaching will be scheduled according to your own individual availability.

How much of a time commitment is involved?

In addition to the group and laser calls, you will need to plan for approximately 2-3 hours per week to devote to program homework. If you have grantwriting projects you are already working on, much of the homework will overlap with those current responsibilities.

Who is the coach?

Dalya Massachi, M.A. specializes in building the capacity of nonprofit professionals and volunteers to use their writing to make a difference in their communities. Since 1997, Dalya has raised millions of grant dollars for nonprofits of all sizes on a wide range of social and environment issues. Over the past 12 years she has trained and coached thousands of participants across the U.S. at scores of nonprofit associations, conferences, and universities. Her award-winning book is entitled, *Writing to Make a Difference: 25 Powerful Techniques to Boost Your Community Impact*. Her coaching and mentoring style is very collaborative and supportive of grantwriters at all levels.

Do I need any special software, equipment, or technical skills to participate?

You just need a phone with long distance service and a computer with reliable Internet access. You will need to call in from a quiet place. We use a private Facebook page for the FastTrack Program; you will need a Facebook profile or you can create a temporary one just for the program period.

What kind of grantwriting background do I need?

If you have attended at least 1 introductory course on grantwriting and/or have been part of at least 1 grant proposal process, that is excellent! If you are just starting out, no worries. You will have lots of opportunities to take free online tutorials to hit the ground running. The only requirement is the motivation to work with others to improve your grantwriting skills.

Does the program cover government or academic grantwriting?

Our main focus is on grantwriting for foundation and corporate funders. We will also hear from a grantwriter who specializes in government grants. The information you learn will be transferrable.

Can I hear a sample of the training and coaching you offer?

Yes! Just watch a content-rich introductory webinar, where I give feedback on participants' grantseeking work [**HERE**](#) and [**HERE**](#).

How much does the FastTrack Program cost?

You have 2 options:

1) With a group of 3 or more colleagues from your organization (staff, volunteers or board members) or from an allied organization, we can run a customized group program just for you, at your own pace, focused on your particular needs. *Pricing is on a sliding scale.* **Contact me to learn more.**

2) Materials will be available to individuals in mid-October, 2015. Included are:

- Grantwriter's FastTrack Essentials Manual in the form of 5 training modules and video and audio recordings that further explain the content. You'll get instruction, tips, samples, checklists, recommended resource listings, and other goodies.
- Hands-on homework assignments, quizzes, and worksheets to get real practice (it's not just theoretical!)
- An e-copy of my award-winning book, *Writing to Make a Difference: 25 Powerful Techniques to Boost Your Community Impact*, which will be part of the assigned reading.

NOTE: You can supplement your learning in the Grantwriter's FastTrack Essentials course with individual feedback! For an additional fee, get professional feedback on your homework and practice your grantseeking conversations with me. We'll record it all so you can replay and learn from it again and again. After you purchase the materials I will be in touch to work out the details with you.

Grab the materials at the pre-release discount of only \$107 NOW.

Do you offer a money-back guarantee?

Of course!

1. In the group program, if you are not already getting incredible value after 30 days, I will offer a full refund.
2. If you purchase the individual materials-only option and don't get incredible value after 7 days, I will offer a full refund.

Got a question not answered here? Contact Dalya Massachi!